

AIRPLANE SELLING CHECK LIST

When preparing to sell your aircraft, there are a number of things that should be done. The following checklist will help you identify and correct any deficiencies that will occur during the course of sale.

- Decide to sell aircraft and how it will be sold.
- Prepare the aircraft for sale by cleaning, shampooing, or detailing the aircraft.
- Consider a fresh annual inspection to catch any items that will be caught during a pre-purchase inspection of which you will be most likely required to do.
- Do a title search to confirm clear title.
- Notify your insurance company of any changes before and after the sale.
- Notify your bank or financial institution and make arrangements for pay off figures to be handled with wire transfer of funds, bank checks, etc.
- Where can aircraft be seen, in hanger or on site with appropriate access both to aircraft and airport entry.
- Be prepared to be flexible on the price.

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